



ATTORNEYS AT LAW



## Jun H. Yu

**PRINCIPAL**

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Jun H. Yu is a principal of Dickie, McCamey & Chilcote, P.C. He concentrates his practice in the areas of mergers and acquisitions, private placements, commercial contracts, real estate, energy law, financings and credit facilities, licensing and technology, with a particular emphasis in general corporate law.

Prior to joining the firm, Mr. Yu served as General Counsel to Fort Pitt Group, LP in Pittsburgh. He founded a consulting firm to advise domestic and foreign energy companies on how to successfully enter into international markets. Mr. Yu also founded and was President of PennGlobal Law Associates, PC, a general practice law firm in Ross Township. He has represented clients in manufacturing, technology, energy, real estate, food, retail, distribution, entertainment, healthcare, hospitality, and other sectors. Prior to becoming a lawyer, Mr. Yu worked as a reporter and editor at major metropolitan newspapers.

Mr. Yu speaks Korean.

## Practice Focus

- Commercial Law and Litigation
- Corporate Services
- Intellectual Property Law
- Real Estate
- Technology Law

## Representative Matters

Mr. Yu's representative matters include:

### *Corporate*

- Forming, structuring and capitalizing private companies
- Establishing investment partnerships to finance and commercialize proprietary technologies
- Drafting incentive plans involving options, restricted stock and phantom stock

- Managing business projects as outside counsel for global food company
- Structuring start-up companies to provide web-based software service, apply for medical cannabis license and obtain women-owned business certification

### *Securities*

- Conducting private offerings of securities
- Planning multi-stage funding rounds for development companies and community loan fund
- Complying with Federal and state securities laws and regulations and stock exchange rules
- Complying with broker-dealer rules and FINRA regulations

### *Financing*

- Negotiating with banks and private lenders for loans, credit facilities, promissory notes, security agreements, guarantees, forbearance agreements, royalty and participation agreements
- Conducting capital calls and directing investment rounds for investment fund
- Refinancing credit facilities
- Redeeming letters of credit

### *Contracts*

- Documenting broad range of commercial projects, including distribution, sales, service and supply agreements, joint ventures, manufacturing agreements, licensing, non-competition, consulting, teaming and related agreements
- Experience with contracts that meet parties' goals and interests in intellectual property, high tech, international, healthcare and other sectors

### *International*

- Representing Chinese company in acquisition of U.S. business partner
- Counseling U.S.-based company recruit and place international students
- Researching rights of salespeople/distributors subject to termination in the European Union
- Familiarity with Incoterms, "U.N. Convention on Contracts for the International Sale of Goods" and other international trade conventions

### *Energy*

- Expertise in energy law and transactions involving clean energy
- Knowledge of loans, grants and guarantees under Pennsylvania and Federal programs for energy efficient retrofits, wind, biogas and other renewable energy ventures
- Drafting PPAs, interconnection agreements and renewable energy credits
- Counseling development and commercialization of proprietary energy-saving products

### *Real Estate*

- Representing private, corporate and municipal purchasers and sellers of residential, commercial and industrial properties
- Supervising production of deeds, titles, environmental reviews and related documents
- Managing residential and condominium developments, utility easements, surveys and municipal land use rights
- Negotiating mortgages and leases relating to multiple automobile dealerships and healthcare practices
- Sale of properties at auction

## Admissions and Licenses

- Pennsylvania Bar Admission
- Certified Acceptance Agent in IRS Individual Taxpayer Identification Number (ITIN) Program

## Memberships

- Allegheny County Bar Association
- Pennsylvania Bar Association

## Education & Specialized Training

- Wayne State University Law School, J.D. (1997), *cum laude*; *Wayne Law Review* (Associate Editor)
- University of Chicago, M.A. (1981), Philosophy
- Dickinson College, B.S. (1979), Biology and Anthropology