



## Corporate Services

### Providing the Legal Guidance Businesses Need to Succeed

To compete in today's sophisticated and ever-changing corporate climate, businesses require strategic and timely legal services. The pace of today's business world moves at breakneck speed. Never before has management been so pressured to dot every "i" and cross every "t." In this highly-charged atmosphere, clients need to recognize that there are both offensive and defensive legal strategies that can be used to protect business property, minimize risk, and grow the company.

The Corporate Services Group at Dickie, McCamey & Chilcote offers clients a full spectrum of services essential for any for-profit or not-for-profit company. We work with enterprises of all sizes and shapes — from start-ups, partnerships, family businesses, and physician practice groups to mid-sized manufacturers and Fortune 500 companies. Our clients include both publicly-traded and privately-held companies.

At Dickie McCamey, our attorneys are seasoned in the nuances of business law. We know how to think like business people as well as lawyers. This mindset is essential to ensuring actions are not just legally sound but that they are good for business as well. We pride ourselves on our ability to turn on a dime to respond quickly and cost-effectively to clients' needs and the dynamics of the legal marketplace.

### Offering a Full Scope of Services

The Corporate Services Group attorneys are equipped to assist clients in a variety of areas including:

- Banking and Financial Services
- Bankruptcy and Credit Restructuring
- Business Counseling
- Business Structuring and Legal Entity Choice
- Commercial Agreements and Relationships
- Corporate Governance
- International Transactions
- Mergers, Acquisitions and Divestitures
- Non-Profit Organizations and Transactions
- Real Estate Transactions and Financing
- Securities Law and Private Placements
- Software Licensing and Services
- Sports and Media Ventures
- Technology Licensing and Transfer
- Trademark and Copyright Registration

### Mergers, Acquisitions, and Divestitures

Dickie, McCamey & Chilcote attorneys regularly counsel clients on M&A and divestitures. These may include stock or asset-based transactions, leveraged buy-outs, or spin-offs. Services are complete in scope from due diligence through structuring and financing the deal. Our M&A clients have ranged from multi-national companies to subsidiaries of U.S.-based companies, from old economy to new economy companies.

We understand the alternatives to mergers and acquisitions, including joint ventures and strategic alliances, and can structure innovative solutions in the areas of business, finance, and taxes.

## Business Structuring and Legal Entity Choice

The decision to become a Subchapter S Corporation, a C Corporation, a Limited Liability Company or some other legal entity is an important consideration for any business owner. Because of our involvement with start-up companies, entrepreneurial buyers and physician practices, among others, our attorneys understand the tax, liability, and ease of administration ramifications of each and can help you select the proper entity for your business enterprise.

## Commercial Agreements and Relationships

Commercial contracts are the basis of virtually every business. The attorneys in our Corporate Services Group provide a full spectrum of contract services to our clients. These may include contracts for equipment leasing, franchise agreements, distributor agreements, and sales and licensing contracts. As part of these agreements, our attorneys can also assist in financing arrangements, including capital or finance leases and letters of credit.

## Technology Matters

In partnership with our Technology Law Group, our lawyers assist technology and emerging growth companies with the major issues facing them, including technology licensing and transfers, commercial arrangements, employment, and litigation issues.

## Employment and Labor Matters

Our lawyers partner with the firm's Employment and Labor Law Group to assist clients in meeting the changing demands of today's workplace. We prepare employers to anticipate and effectively address challenges associated with employee complaints and concerns by drafting and implementing appropriate policies and procedures and establishing proper guidelines in contracts and other employment-related agreements.

To learn more about the capabilities of the Corporate Services Group, contact **Steven W. Zoffer** at 412-392-5492 or [szoffer@dmclaw.com](mailto:szoffer@dmclaw.com).